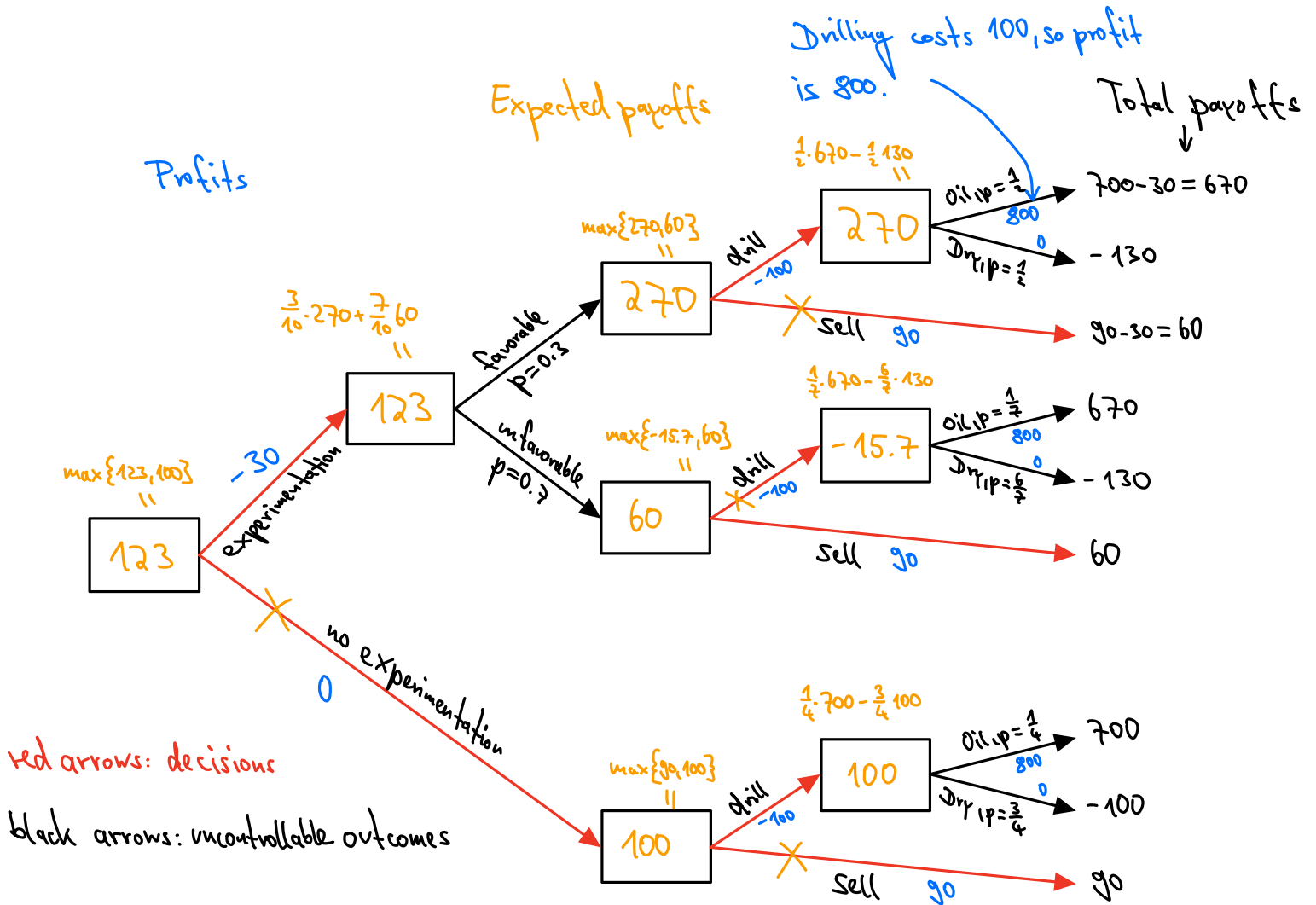


We continue our example from last time. Our computations lead us to the following

decision tree:



- Result:
- Do experimentation
 - If favorable: drill
 - If unfavorable: sell
 - The overall expected profit is 123 000 \$.

Note:

- It is often useful to consider the **expected value of experimentation (EVE)**

= expected payoff with experimentation — expected payoff without experimentation
(not including cost of experimentation)

$$= (123 + 30) - 100 = 53$$

Here, $53 > 30$ (cost of experimentation), so exp. should be done.

Generally: If $EVE > \text{cost of experimentation}$, then exp. should be done.

- If exp. would lead to perfect outcomes, we should consider the expected value of perfect information (**EVPI**)

= expected payoff if state is perfectly known after exp. — expected payoff without exp.

$$= \left(\frac{1}{4} \cdot 700 + \frac{3}{4} \cdot 90 \right) - 100$$

$$= 142.5 \leftarrow \text{if this were less than } 30, \text{ then exp. would not be advisable,}$$

so sometimes EVPI can be used to exclude exp.

(advantage: it is much easier to compute EVPI than EVE)

3.3 Inventory Theory

Inventory management is very important in the business world e.g., for

- retail
- factories (materials for production/resources need to be available)

General ideas:

- Costs for storing ("carrying") and resupplying inventory, but also penalties if not enough inventory available.
- First, we look at deterministic models, where the demand is known (e.g., production).
After, we look at stochastic models, where demand is a random variable.

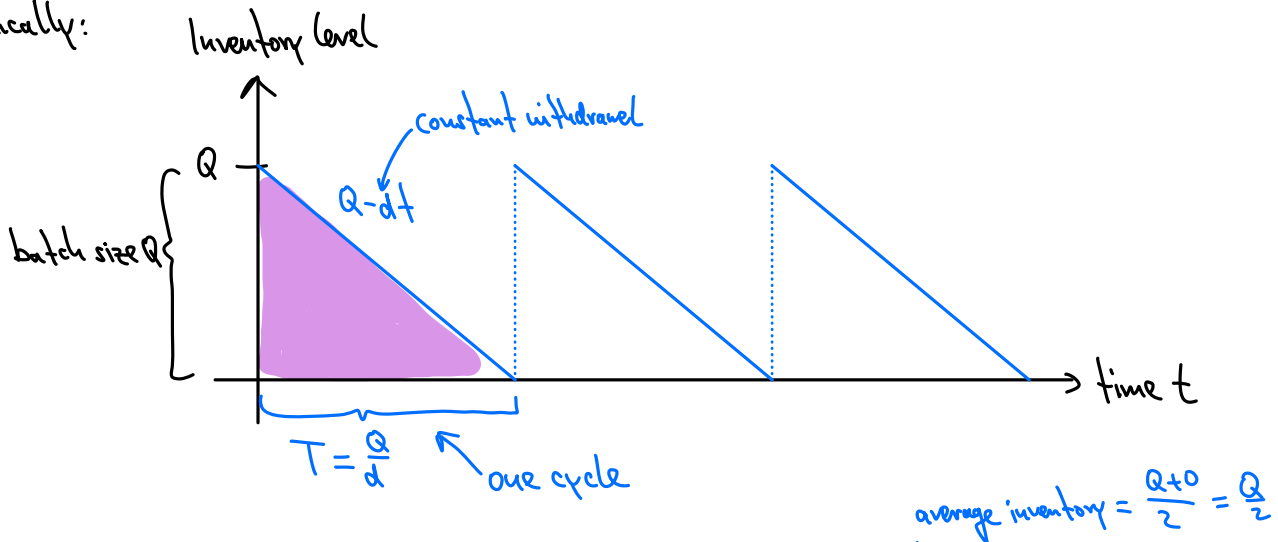
First, let us consider inventory management under the following assumptions:

- The cost of ordering is : K setup costs per order,
 c unit costs.
- The holding (or storage) cost is h per unit per time in inventory.
- There is a constant withdrawal rate of d units per time.
- We do not allow for shortages.
- There is continuous review, i.e., inventory level is continuously checked (as opposed to periodic checks)

These assumptions lead to the basic economic order quantity model (EOQ).

Note: Under these assumptions, it is always optimal that new orders arrive exactly when inventory is empty.

Graphically:



The cost per cycle is then $C_{\text{cycle}} = \underbrace{k + cQ}_{\text{order costs}} + \underbrace{h \frac{Q}{2} T}_{\text{holding costs}}$
 $= h \cdot (\text{average inventory}) \cdot (\text{time})$
 $= h \cdot (\text{area of triangle})$

$$\Rightarrow \text{Total cost per time } C = \frac{C_{\text{cycle}}}{T} = \frac{k + cQ + h \frac{Q}{2} T}{T} = \frac{k + cQ}{T} + h \frac{Q}{2} = \frac{k + cQ}{Q/d} + h \frac{Q}{2}$$

$$\Rightarrow C = \frac{dk}{Q} + dc + h \frac{Q}{2}$$

What is the optimal order quantity Q^* that minimizes cost per time C ?

→ We need to find the minimum:

$$\frac{dC}{dQ} = -\frac{dk}{Q^2} + \frac{h}{2} \stackrel{!}{=} 0 \Rightarrow Q^* = \sqrt{\frac{2dk}{h}} \quad (\text{EOQ formula})$$

The corresponding optimal cycle time is $T^* = \frac{Q^*}{d} = \sqrt{\frac{2k}{dh}}$

This basic EOQ model applies to the following Speakers example (Hillier, Lieberman: Chapter 18.1):

- 12,000 \$ setup cost for producing a batch of speakers
- 10 \$ cost for producing one speaker
- 0.30 \$ holding costs per speaker per month (storage space, but also costs of tied up capital)
- speakers are used for continuous production of TVs, $d = 8000$ per month

$$\text{Then } Q^* = \sqrt{\frac{2 \cdot 8000 \cdot 12000}{0.3}} = 25298 \text{ units should be produced every}$$

$$T^* = \frac{25298}{8000} \approx 3.2 \text{ months.}$$